

# THE CHALLENGE

OF THE SOUTH CAROLINA PENTECOSTAL HOLINESS CONFERENCE

November, 1960

## *The Challenge*

Greetings friends! May I have your attention, please? I would like to introduce to you THE CHALLENGE—the concerted voice of the South Carolina Conference.

This initial issue of THE CHALLENGE is another progressive step in the onward march of the “Conference with the forward look.”

Coming to you regularly this paper will speak with a positive voice, and as the title indicates it will challenge you to an offensive program of Evangelism, Missions, Christian Education, Woman’s Auxiliary work and general enlargement in every department.

THE CHALLENGE will not be just another religious newspaper. It will contain news items of interest, of course; but it will be more. It will present the program of the South Carolina Conference in every detail. You will be kept informed of the financial and spiritual progress of the Conference. The Christian Education Department will present the Sunday School and Lifeliners news. The Woman’s Auxiliary will speak to you of their labors among the ladies.

Thus with keen anticipation of the mission of this paper it is a genuine pleasure to commend to you the first issue of THE CHALLENGE.

30710

BULLETIN BOARD

SPECIAL ANNOUNCEMENTS  
1961

United Revival—March 1-26  
Ministers' Bible and Prayer Confer-  
ence—April 24-27  
C. E. Convention—May 12-13  
Youth Camp—June 12-16  
Camp Meeting—June 16-25  
Planning Committee—June 19  
W. A. Convention—June 20  
Annual Conference—June 24, 25,  
26

**UNITED REVIVAL THEME—  
"THE TRUTH ON FIRE"**

On March 1, 1961, our Conference-wide United Revival will begin. Some of our churches will begin their actual revival on March 1st, others will begin two weeks of prayer, planning, and promotion. The entire time designated for the revival will be March 1st through March 26th.

During this time, every church in the Conference will conduct at least a ten-day revival. Make your plans now, secure your evangelist, and send your dates and the name of your evangelist to the Conference Office.

One important factor is that every church will have services during this period. Every day and night, from March 1st through March 26th will be set aside for united effort by every Pastor, every evangelist, every Mission Worker, and every laymen in the South Carolina Conference to win the lost to Christ.

**THE CHALLENGE**

REV. H. P. ROBINSON, Editor  
Conference Superintendent

**Departmental Editors:**

**C. E. DEPARTMENT**

L. D. Driggers, C. E. Director  
J. D. Simmons, S. S. President  
J. S. Crocker, Lifeliners President

**W. A. DEPARTMENT**

Mrs. H. P. Robinson, W. A. President

EDITORIAL . . .

# Multiply by Dividing

It has been a proven policy among us long ago that by dividing a Sunday school class, you multiply your attendance and enlarge your school.

After a careful study and survey into our church growth (and lack of growth), I have arrived at the conclusion that the same principal holds in the growth of a church.

We have what is known as an Episcopal form of church government. Recognizing this, it is to our own advantage to adjust our program to accommodate our form of government, rather than clash with it.

Our method of moving pastors together with the emphasis we place on individual worth and service lends itself to the idea of concentrating on the pattern of building many medium size churches rather than a few large congregations.

The pastoral service in this day is so exacting that it is almost impossible for one man to adequately serve a congregation with more than 200 parishioners.

The plan of associate or assistant pastors has not proven successful, therefore, we must find the solution that will serve to keep us on an even keel and a steady progress.

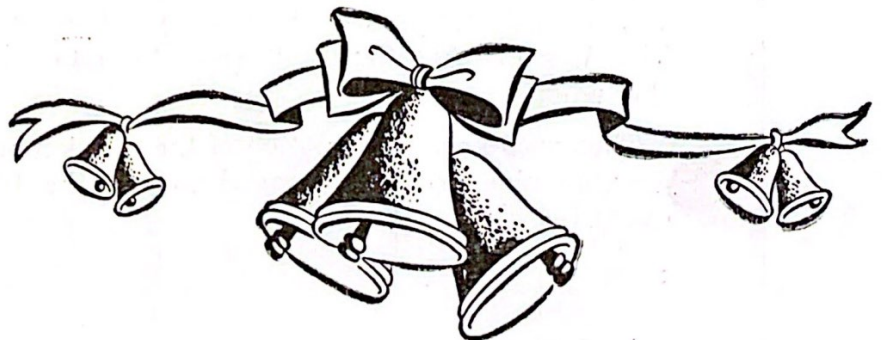
A check reveals that a dozen or more of our largest churches in our cities have long since reached a saturation point. Many of them are

having a kind of see-saw progress rather than a continual advancement. Several of them are no larger than they were five years ago.

The solution? Divide and multiply. It is time for our larger churches to divide and start some new churches and spread the Gospel to outlying regions. This, of course, will cause some disturbance and many objections will be raised, but that is the case in dividing even a Sunday school class. There is always an explosion, but it still pays to divide and multiply.

The pastor is the key man in this. I hereby call upon you pastors to join me in this push to get new churches started immediately, sponsored by and through the influence of your church. I would like to call on the following churches to begin plans immediately to open a branch church.

1. Darlington
2. Georgetown
3. Sumter
4. E. Rockingham
5. Florence
6. Ebenezer (West Columbia)
7. East Laurinburg
8. North Charleston
9. Park Street (Columbia)
10. Mt. Beulah



## Editorial...

# Ye Are the Light of the World

The shadows of the night fell fast and enveloped a long stream of weary travelers winding their toilsome way into the little city of Bethlehem. In all of the world it was night; there had been no light, no vision, no revelation from God for a long, long time.

Mighty Rome with her ruthless Caesars had ground her merciless heel of iron on the neck of most of the world. "The Glory that was Greece" had faded. Her philosophers, who had spoken so profoundly and had come so near to the realization of immortality were all dead and their still forms were waiting in the dust for a resurrection that they never quite comprehended.

Egypt, like the stolid Sphinx, spoke no word of hope to a benighted world; but like a shabby sexton of a silent tomb, she waited for she knew not what. The vast Orient in their squalor, ignorance and superstition went feverously on in their rounds of idol worship paying in extreme pain and penance their terrible price for a peace that never came.

Palestine with her priceless religious heritage of more than a thousand years had degenerated into a vicious circle of traditional ambiguity. Then suddenly, into a world like that, the lights of all eternity were focused upon a Bethlehem manger and shined in all the brilliance of that midnight star; and as if a master-musician had strummed across the strings of a giant instrument, the whole universe began to quiver with spontaneous action and a melody as sweet as the angels sing was heard around the world.

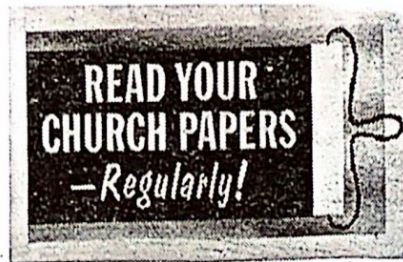
It was as if every sleeping prophet had stirred in his grave and Miriam, Deborah, and David had joined the choir of angels who sang to the startled shepherds that a Savior was born.

The lights had come on again after such a long night. The Light of the world was born. There would always be light now.

As we approach another Christmas season, such foregoing thoughts crowd our minds. Our hearts are warmed, our spirits are light, and we greet it with a gusto that seems to increase as the years go by.

I do not know how long the multi-colored Christmas lights have been a fad and fashion of this celebration; but to me, they seem a fitting tribute. In a few days, now, you will see them appearing in windows of the American homes throughout our land. They will burst forth from city squares. The little hamlets and villages of this land will turn on their Christmas lights. The people in their penthouses and in the palaces will brighten their mansions with lights. The little bright-eyed children who have known only the bare necessities of life living in the faraway places of America will gather around the Christmas trees and look into the twinkling lights and their faces will glow with a brighter light.

Christmas carols again will break the stillness of the night and the old, old story will be told again. Yes, the lights will come on again this Christmas, and may God grant that they will shine brightest in the hearts of His people into whose lives He transferred light by saying, "Ye are the light of the world."



---

### DISTRICT CONFERENCE THEME "LOYALTY"

The next District Conference sessions will be held on regular schedule with special emphasis on planning and promoting our UNITED REVIVAL. The theme for the District Conference will be "LOYALTY." They will be held at 7:00 p. m. as follows:

Central District, Jan. 5, Florence

Coastal District, Jan. 6, Johnsonville

Pee Dee River District, Jan. 9, East Rockingham

Twin River District, Jan. 10, Aiken First

Piedmont District, Jan. 12, Winnsboro

Tidewater District, Jan. 13, Oak Grove

The attendance at last District Conferences was most heartening. It is our purpose to make them the greatest possible medium of promoting our Conference program. If you are absent, you will lose step with our march.

---

### THE SOUTH CAROLINA CONFERENCE MARCHES ON

Since our last District Conference, three of our progressive congregations have erected and entered new church sanctuaries: Florence, Aiken, and Lancaster. All these churches are brick veneer, modern, spacious and beautiful beyond words.

The Lancaster 2nd church is only six months old. The Aiken Church is eighteen months old. In each case, it is a miracle of grace and sacrifice: Young pastors with a vision and a people with a mind to work.

Congratulations Willard Neese, Holmes Turner, and Phillip List.

**MEMBERSHIP GOAL  
STILL PROMOTED**

We have not let up in our membership drive. Each year our goal remains the same—ten new members for each church.

The churches listed below have already reached or gone beyond their membership goal. If your church has reached the goal and not reported, please notify the office immediately.

Wagener	37
Camden	21
Beaufort	17
St. Delight	14
Lancaster 2nd	12
Manning	10

**SUNDAY MORNING  
EVANGELISTIC SERVICE**

It is customary to designate Sunday night as an evangelistic service. This trend to call Sunday morning a worship service, and Sunday night an evangelistic service is a far cry from the original spirit of the Pentecostal Holiness Church.

The Pentecostal Holiness Church is an evangelistic church; therefore, the undertone of every service should be evangelistic.

For the past two decades, the constant trend has been to conformity. Our church began in a blaze of revival fervor in an outright rebellion against conformity. Then for us to become slaves to custom and conformity is to destroy one of the prime motives of our existence.

We will dig our own spiritual grave, write our own Epitaph, sing our own funeral dirge unless we have the courage to break with ecclesiastical custom and return to the freshness and fervor that characterized us in the beginning.

A drastic deviation from our accustomed order will be helpful. Let us begin the first Sunday of January with an evangelistic service on Sunday morning. Let every pastor arrange the entire service with an evangelistic note. Preach an old-fashioned, evangelistic sermon, season it with the salt of Hell fire, sprinkle it with the fear of coming judgment, sanctify it with the soon coming of Jesus. Give

an altar call, appeal to sinners, begin the new year with a compassionate appeal of evangelism. By doing this, you will reach many of your young people and unsaved people who do not attend church on Sunday night.

I would like to suggest that this pattern be followed wherever possible throughout the month of January.

**STEPS IN PLANNING THE  
UNITED REVIVAL**

1. Secure your evangelist and send his or her name to the office.
2. Check with local radio station and make arrangements for broadcasting fifteen minute tapes. (Tapes will be prepared for you.)
3. Contact local Newspapers and arrange for news items that will be mailed to you from the office.
4. Organize visitation teams. Instruct them in home visitation and send them out in groups of two. Give them an opportunity to report on visitations made. Begin these visitations at least two weeks prior to the beginning of your revival.
5. Organize prayer groups. Let them begin praying around the clock two

weeks before the revival begins. The better you organize, plan, and pray, the greater will be the results, and the more profit you will reap from the revival effort.

6. Preach a series of sermons on soul-winning or have a few nights training in personal soul-winning. Organize altar workers to pray with seekers.

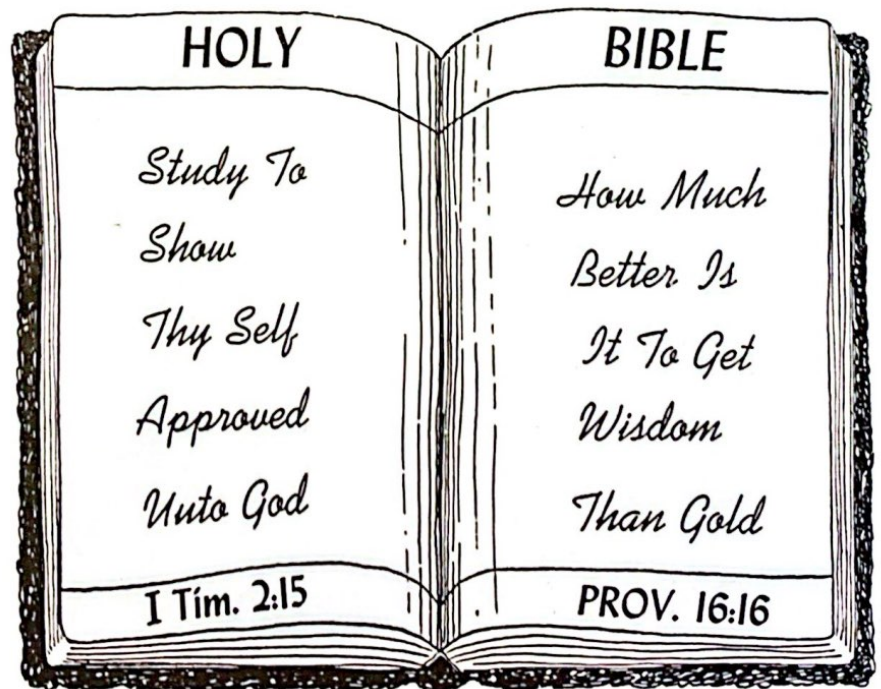
7. Keep an accurate record of all results. Check each night and record every experience received, whether saved, sanctified, or received Holy Ghost.

8. Conserve results by receiving new converts into the church. Blanks will be mailed to you to record the results of your revival.

9. Solicit the cooperation of other denominations in advertisement and prayer.

10. Be sure the business people and friends of the church in your community are well informed about the meeting.

REMEMBER! The theme for this revival is **THE TRUTH ON FIRE**. It would be a fine thing if every pastor would preach on the theme the Sunday preceding the revival.



# CHRISTIAN EDUCATION DEPARTMENT

L. D. DRIGGERS, Director

## FROM THE DIRECTOR:

Season's Greetings to all of our pastors and officials from the Department of Christian Education. It is our hope that through this medium we might be able to share news items, promotional helps, as well as training ideas from month to month.

Rev. J. D. Simmons, our new Sunday School President, will be in charge of keeping us posted in the Sunday School Department through this paper and letters to the proper personnel in our local churches. Bro. Simmons, is able and will lead us to even more progressive measures than we have experienced if we'll use the material sent from time to time.

Rev. J. S. Crocker is our Lifeliners Director and will be writing every month in this publication. You can rest assured that Jim will come through with something that will be usable and inspiring in this department.

As your Director of Christian Education I hope to contribute generally to both departments and in particular in the realm of Christian Service Brigade and Pioneer Girls. If you need material on these clubs write the office at Lake City and we will see to it that you get it.

Here are the ten top Sunday Schools by Average attendance and enrollment. This material is taken from the 1960 Annual Church reports.

Name of S. S.	Enrollment
1. Georgetown	443
2. Bennettsville	362
3. E. Rockingham	353
4. E. Laurinburg	339
5. Charleston, North	337
6. Darlington	295
7. Dillon	275
8. Lake City	260
9. Mt. Beulah	244
10. Andrews	241

Name of S. S.	Average Attendance For Year
1. Georgetown	280
2. E. Rockingham	256

3. Bennettsville	247
4. Charleston	225
5. E. Laurinburg	201
6. Ebenezer	176
7. Dillon	171
8. Lancaster	159
9. Mt. Beulah	154
Sumter	154
10. Darlington	152

Name of Lifeliners	Enrollment
1. Mt. Beulah	134
2. Bennettsville	125
3. Charleston	120
Georgetown	120
4. Barrineau	105
5. Andrews	80
6. E. Laurinburg	75
7. Hemingway	72
8. Camden	70
Socastee	70
Sumter	70
9. Willow Creek	66

Name of Lifeliners	Average Attendance For Year
1. Bennettsville	140
2. Charleston	106
3. Socastee	73
4. Mt. Beulah	68
5. Georgetown	66
6. Willow Creek	63
7. Dillon	60
Zion	60
8. E. Laurinburg	57
9. Camden	54
10. Andrews	53

(We will study the first quarter's report and advise you as to any change in the next issue.)

Did your VOTE FOR SUNDAY SCHOOL CAMPAIGN succeed???? Send your September average attendance and your October average attendance and let's evaluate the results in the next issue of this paper.

Your October 2nd Sunday school offering should already be in the Conference office. Have you forgotten? It is really easy to forget, but really this offering is designated to help pay our 12 delegates' fare to Oklahoma City next June to the National Sunday School Convention. I believe if you will cooperate this

will do the job and we won't have to worry with assessments. If 75% of you respond I won't have anything else to say about this matter. Get this off before you forget it again.

## VISITATION IN THE SUNDAY SCHOOL

Rev. J. D. Simmons, S. S. President

"If thou dost not speak to warn the wicked from his way, that wicked man shall die in his iniquity, but his blood will I require at thy hand." Ezekiel 33:8.

"Go out into the highways and hedges and compel them to come in that my house may be filled." Luke 14:23.

The alarming tragedy of many churches today is that they don't care about the multitudes that are without Christ. One thing that stood out in Christ's work was His personal contact with people outside the temple. He was not only concerned enough to visit Himself, but concerned enough to train His disciples in this art and sent them out two by two.

While visitation is the responsibility of every believer, the pastor is the "pace-setter" in this program.

Select you a theme, like "REACHING THE UNREACHED" and organization of your team is a must in order to get the job done.

Call a meeting of all your officers and teachers and interested personnel  
(Continued on next page)



—those who are interested in church growth. At this meeting, let the group elect the following committees: the telephone committee, the responsibility of this committee is to call by phone all of the absentees of the previous Sunday to let them know they were missed and are expected to be in Sunday school on the following Sunday, then they elect a correspondence committee, the responsibility of this group is to mail absentee cards to all who missed Sunday school; and also to any visitor who might have been present on the previous Sunday. You can secure both of these cards from any bookstore. Of course your Sunday school secretary is responsible for getting this information to the different committees. This method has proven very successful in some areas.

Another method that has proven very successful in many areas would be called general visitation. Follow the same procedure as above as far as calling the meeting. All of the staff plus interested personnel. Set a night which is best suited for all or a majority. Meet at a designated time and place. Pastor and superintendent must have the visitation mapped and planned ahead. Have geographical boundaries and send the team out, preferably in pairs. Of course the team must be saturated with prayer before going to their respective areas. Have a given time for the return of all the team, it would be good to serve refreshments upon returning. Then you can give them all a chance to report what they found most interesting in the contacts they made. They will be enthused with this work and you will reach new people for your Sunday school this way. TRY IT PASTORS.

Here is a visitation program that has worked beautifully in many of our churches. It's an absentee follow-up in a personal touch method by the teacher. This suits most of the teachers since they can visit at their own convenience. The report will be filled out weekly by the teacher and turned in to the Superintendent. Two consecutive absences calls for a visit from the Superintendent and three consecutive absences call for a visit from the pastor. This will work for you pastors.

## WHY LIFELINERS?

*Rev. J. S. Crocker, Lifeliners Director*

One of our greatest tasks today as a church is the saving of our Youth. Every auxiliary in the church should have a concern in this matter and should be interested in doing something for them in a program of opportunity to their spirituality and talents. Of course, the greatest outlet for our young people is their own service—the Lifeliners.

You may have asked this question in times past and wondered what the purpose for a Sunday night get-together of youth. Let us look at a few of the reasons why we set aside this time each week.

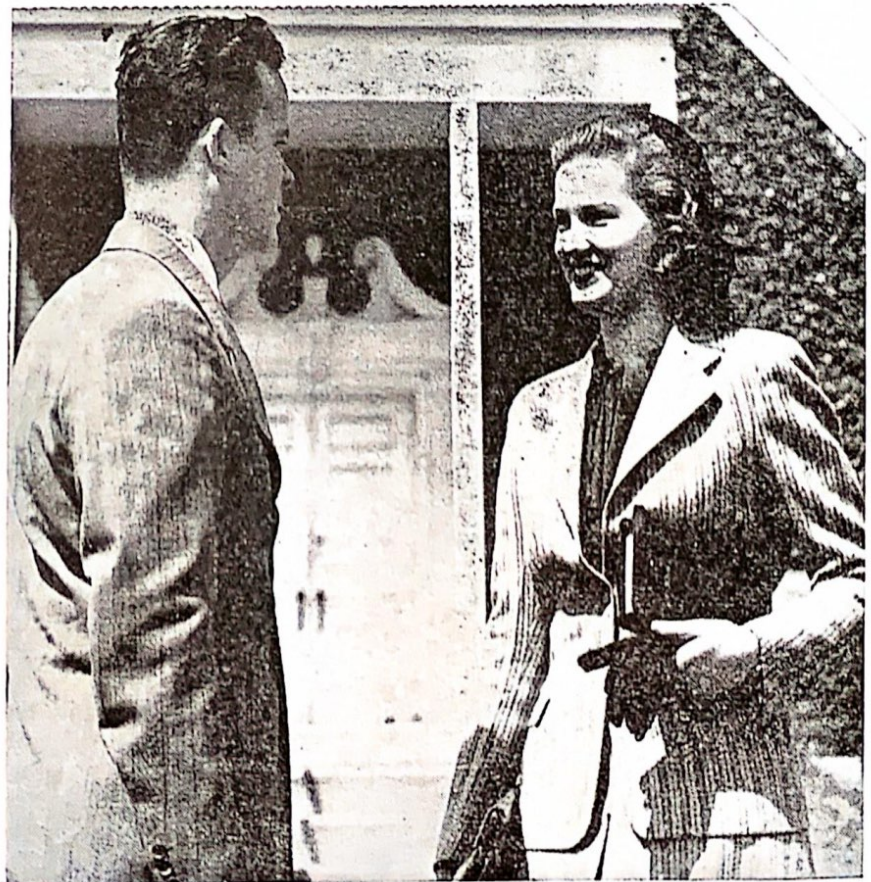
First, the Lifeliners service should be a time when our young people have an opportunity to express their ideas and views. It is the time when they should be trained in the responsibility of leading others in Christian living. It is a time when our young people can render service to

their church by doing. Other services are for our young people to learn God's Word. Lifeliners is the time when they become doers of the Word. It is by this responsibility that the Lord Jesus Christ becomes real and precious in the lives of our young people and they find their place in the Word of God.

The Lifeliners service is not simply a Sunday school class nor is it a preaching service beamed primarily to young people. What then is Lifeliners for? It is for Expression. In preaching service, Sunday school, young people take in with little opportunity to give out. The emphasis is on learning. In Lifeliners the emphasis is on doing.

Lifeliners is for training. Training in speaking, in song leading, in singing, in testifying, in public reading of God's Word, in public prayer and in soul-winning.

Let us realize now that here is a great training ground and with God's help we are building our church of tomorrow today.



Lifeliners is for training our youth—for building our church of tomorrow today

# Woman's Auxiliary Department

By MRS. H. P. ROBINSON, Conf. Pres.

To the W. A. President,

This Conference Paper, **THE CHALLENGE**, will be coming to you each month for your enjoyment, your inspiration, and your information.

Within its pages, we plan to include bits of interesting news, the challenge of the Conference Program, and a few ideas for your use in making your W. A. successful.

We appreciate the kindness of the Conference Board in granting us two pages for our use. We will welcome your news, your ideas, and your comments at any time.

W. A. Editor, Mrs. H. P. Robinson

## HARVEST TRAIN A SUCCESS

November 22 dawned a beautiful morning with balmy, pleasant weather. From many states poured a steady stream of cars, trucks and pick-ups—all bound for the same destination—to the Children's Home, Falcon, North Carolina.

It was an endless stream of cars that gathered in Dunn to decorate their cars in brilliant streamers for the parade to Falcon. Men and women from South Carolina, North Carolina, Alabama, Georgia, Florida, Virginia, West Virginia, and even all the way from Maryland, came to join the parade—mothers and fathers with hearts filled with love and compassion for the children God has intrusted to the care of our church.

The children from the Home lined the highway and waved excitedly as the cars paraded into the town limits of Falcon. The impressive Thanksgiving program in the Tabernacle, followed by a most enjoyable dinner crowned the events of the day. There were many exclamations as folks moved throughout the edge of the Tabernacle to view the varied commodities brought to the Children's Home. Huge boxes of canned goods, large stacks of quilts and linens, toys, bicycles, delicious cakes, and many other useful items were stacked high around the large tabernacle.

The area allotted to our Conference was filled to overflowing. Ladies, we

have every right to be proud, and our hearts should be thankful to God for the splendid cooperation of the churches throughout our Conference in this worthy cause.

Fifty-eight churches in our Conference either gave figures to our W. A. Secretary, Mrs. Edwards, or sent them in to the Conference office. A total of \$1,747.16 was given in cash from our Conference. The estimates of the commodities totaled \$1,843.37. The total number of coupons came to 1,951,534. We thank God for this great expression of your love for God and for our Children's Home.

The following Auxiliaries were tops in their contributions:

### Cash Contributions:

Kingstree .....	\$325.00
Lake City .....	135.00
Myrtle Beach .....	102.00

### Estimates of Commodities:

Myrtle Beach .....	\$240.00
Oak Grove .....	165.96
Darlington .....	150.00

### Coupons:

Andrews .....	211,275
Ebenezer .....	162,972
Park St. ....	120,081

May I express my thanks to every W. A. and every church that had a part in this.

## GENERAL W. A. WOMAN OF THE YEAR SELECTED

It is a pleasure for me to announce the selection of the General W. A. WOMAN OF THE YEAR—Mrs. H. W. Brown. It did not come as a surprise to me, for I have known Dovie since school days, and I know of no one more worthy than she for this honor.

Mrs. Brown was selected as S. C. Woman of the Year at our 1960 W. A. Convention in June by judges after having been chosen as Woman of the Year by her local W. A., and then for the Tidewater District.

Mrs. Brown is the wife of Rev. H. W. Brown, pastor of the North Charleston Church. She is mother of five fine children, three boys and two girls. She is an ideal Pastor's wife, taking part in every phase of the church work where she is needed.

There is never a task too great or too small for Dovie to undertake. With her quiet, unassuming way, she goes about every job with a planned, systematic, competent air that gets the job done, and the results is amazing.

In addition to being the president of the local W. A., Dovie also teaches the largest Sunday School Class in the Charleston Church. Under her leadership, it has grown from just a handful to fifty or more. Hers is a fine group of young married folk who, under her leadership, has taken project after project in the improvement of the Church. Dovie also organized and supervises a thriving Junior Church with a large group of boys and girls.

Mrs. Brown takes a special delight in working in the P. T. A. and was chairman of a group of ladies that made a very successful drive for funds in the Cancer Drive.

To say that she is an ideal Pastor's wife is not an exaggeration—she is that and more. Dovie is an ideal Christian. In every manner of conversation, in every attitude, in her dress, and in every way she exemplifies the life of one wholly dedicated to Christ and to the cause for which He died.

If I had been one of the judges to select the Woman of the Year, I, too, would have cast my vote for Dovie, for in my opinion, she is more than worthy to be named the W. A. WOMAN OF THE YEAR for the PENTECOSTAL HOLINESS CHURCH.

God bless you Dovie, we are all praying that your life will continue to be a blessing, and that others will be inspired by your noble, consecrated life.

## SPECIAL ANNOUNCEMENTS FOR THE W. A.

The second round of District Rallies will take place as follows:

Central District, Jan. 5, Florence  
Costal District, Jan. 6, Johnsonville

(Continued on next page)

Pee Dee River District, Jan. 9,  
East Rockingham

Twin River District, Jan. 10, Aiken  
First

Piedmont District, Jan. 12, Winns-  
boro

Tidewater District, Jan. 13, Oak  
Grove

The rallies will be held in connec-  
tion with the District Conferences in  
another room. We will finish our  
business in plenty of time to join  
the Conference for the devotion.

We urge the president to attend  
and bring a delegate and as many  
of your W. A. Members as possible.

\* \* \*

This is the year of our General  
W. A. Convention. We will have four  
or five delegates from the South  
Carolina Conference. It was passed  
on the Convention floor for every  
W. A. to raise and send in 25¢ per  
member to cover the cost of sending  
delegates to the General Convention.  
Some have already taken care of this.  
Don't forget to do your part.

\* \* \*

Your W. A. Board has prepared  
daily calendars for your women to  
use in keeping track of the cards,  
visits, flowers, trays, etc., also en-  
velopes to use at monthly meetings  
with the proper information on the  
front to make their monthly report.  
These will be very helpful in getting  
a correct report for the Conference  
Minutes.

Please send for yours as quickly  
as possible. The Caendars are only  
10 cents apiece, and the envelopes  
are 85¢ per hundred. They have been  
received from the Publishers and are  
in the Conference waiting for you to  
order them. You will need a calendar  
for each woman, and an envelope  
for each woman for every month.  
The calendar will go through our  
next W. A. Convention.

\* \* \*

We wish to thank the W. A.'s who  
are so faithfully sending in their  
tithes each month direct to the  
Conference Office. This is working  
out fine and we appreciate your  
cooperation.

\* \* \*

There have been several new W. A.'s  
organized already this year. We are  
delighted about this. If at any time  
any of you need help in organizing,  
feel free to call on your District

Director and she will be so glad to  
assist you in any way.

Our goal is— A W. A. IN EVERY  
CHURCH. The W. A. will be a great  
blessing to your church. Be sure  
you have an active one.

\* \* \*

Now is a good time for all of the  
W. A. women to start praying for  
the UNITED REVIVAL. Ladies, it  
takes prayer to bring a real, old-  
fashioned, HOLY GHOST REVIVAL,  
and that is what we need.

Will you pledge yourself to join  
me in earnest prayer that God will  
send to our Conference a sweeping  
revival that will bring many souls  
into the fold and will revive the  
hearts of the Christians? Let's each  
try to pray at least once a day for  
this Revival.

#### HIS BUSINESS WAS SOLES

No, that's not a misprint! D. L.  
Moody's business was soles—literally!  
At the age of 17 he left the farm  
to go to Boston and work in his  
uncle's shoe store. This job was of-  
fered to him on two conditions: that  
he would obey his uncle, and that  
he would attend church and Sunday  
school regularly. His Sunday school  
teacher led Moody to Christ. Then  
his business became SOULS.

From the very day of his conver-  
sion, Mr. Moody believed that every  
Christian should make it his busi-  
ness to be a soul-winner. Busy as he  
was, he talked each day to at least  
one person about his need of salva-  
tion. In the early days of his minis-  
try, he was called "crazy Moody" be-  
cause at every opportunity he spoke  
to people about being saved.

One day, on a train to Milwaukee,  
he took a seat next to a traveling  
salesman. Immediately Moody started  
the conversation by asking, "Where  
are you going?" When told the name  
of the town, he said, "We will soon  
be there; we'll have to get down to  
business at once. Are you saved?"  
The man stated that he was not,  
and Moody took out his Bible and  
showed him the way of salvation.  
"Now you must take Christ," Moody  
said. And there on the train the man  
was converted.

Walking home one night, he saw

a man leaning against a lamppost.  
Stepping up to the stranger and plac-  
ing his hands upon his shoulders, the  
evangelist bluntly asked, "Are you a  
Christian?"

The man flew into a rage, doubled  
up his fist, and it seemed for a  
moment that Mr. Moody might be  
pitched into the gutter.

"I'm sorry if I have offended you,"  
he said quietly.

"Why don't you mind your own  
business?" roared the man.

"That is my business," Moody re-  
plied quickly.

"Well," said the man, "you must  
be Moody."

Moody realized that a knowledge  
of God's Word and practice in using  
it with various types of people is  
essential to successful "personal  
Christian work," as he called it.

This is the method used by Christ  
when He walked the shores of Galilee.  
It is true that He preached to the  
multitudes, but the Gospel writers  
take a great deal of space in record-  
ing the personal interviews of the  
Master with people who needed His  
help.

Christ went out of His way to talk  
with the woman at the well. How re-  
vealing is His conversation with her,  
leading her step by step to the con-  
fession that He was indeed the Mes-  
siah. The conversation between Nico-  
demus and Christ shows the Master  
soul-winner at work in revealing the  
truth of the Gospel in words that  
were fitting and inspiring to this  
man of knowledge.

Thus, there is an approach suitable  
for every potential Christian, and  
through prayerful study of God's  
Word, through the guidance of the  
Holy Ghost, and through tact and  
Godly wisdom, we all may become  
personal soul-winners for Christ.

The move of mass evangelism  
seems to be receding. The time has  
come when we must win them one  
by one. Time is running out on us,  
the day is soon coming when Christ  
will return and our days of oppor-  
tunity for winning lost souls will be  
over.

Let us as pastors ask God to give  
us a new compassion for lost souls,  
that we in turn may inspire our  
people and teach them to be soul-  
winners. Remember, "He that win-  
neth souls is wise."